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# APSET

**Previous Year Paper**  
**2013 Paper III**  
**Psychology**



SUBJECT CODE	SUBJECT	PAPER
A-20-03	PSYCHOLOGY	III
<b>HALL TICKET NUMBER</b>		
<b>OMR SHEET NUMBER</b>		
DURATION	MAXIMUM MARKS	NUMBER OF PAGES
2 HOUR 30 MINUTES	150	16
NUMBER OF QUESTIONS	75	

This is to certify that, the entries made in the above portion are correctly written and verified.

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**Candidates Signature**

**Name and Signature of Invigilator**

### **Instructions for the Candidates**

1. Write your Hall Ticket Number in the space provided on the top of this page.

2. This paper consists of seventy five multiple-choice type of questions.

3. At the commencement of examination, the question booklet will be given to you. In the first 5 minutes, you are requested to **open the booklet and compulsorily examine it as below :**

(i) To have access to the Question Booklet, tear off the paper seal on the edge of this cover page. Do not accept a booklet without sticker-seal and do not accept an open booklet.

(ii) **Tally the number of pages and number of questions in the booklet with the information printed on the cover page. Faulty booklets due to pages/questions missing or duplicate or not in serial order or any other discrepancy should be got replaced immediately by a correct booklet from the invigilator within the period of 5 minutes. Afterwards, neither the Question Booklet will be replaced nor any extra time will be given.**

(iii) After this verification is over, the Test Booklet Number should be entered in the OMR Sheet and the OMR Sheet Number should be entered on this Test Booklet.

4. Each item has four alternative responses marked (A), (B), (C) and (D). You have to darken the circle as indicated below on the correct response against each item.

**Example:** (A) (B) (C) (D)  
where (C) is the correct response.

5. Your responses to the items are to be indicated in the **OMR Answer Sheet given to you**. If you mark at any place other than in the circle in the Answer Sheet, it will not be evaluated.

6. Read instructions given inside carefully.

7. Rough Work is to be done in the end of this booklet.

8. If you write your name or put any mark on any part of the OMR Answer Sheet, except for the space allotted for the relevant entries, which may disclose your identity, you will render yourself liable to disqualification.

9. **The candidate must handover the OMR Answer Sheet to the invigilators at the end of the examination compulsorily** and must not carry it with you outside the Examination Hall. The candidate is allowed to take away the carbon copy of OMR Sheet and used Question paper booklet at the end of the examination.

10. **Use only Blue/Black Ball point pen.**

11. **Use of any calculator or log table etc., is prohibited.**

12. **There is no negative marks for incorrect answers.**

1. ఈ ప్రపంచ భూగంచో ఇష్టభద్దిన ప్రాంతంలో మీ హోర్ట్ టీఎం నంబరు రాయండి.

2. ఈ ప్రశ్న పత్రము డెఫైన్ రు బుట్టిచ్చిక ప్రశ్నలను కలిగి ఉంది.

3. వెర్క్షు ప్రారంభమున ఈ ప్రశ్నపత్రము మీకు ఇష్టబడుతుంది. మొదటి ఇదు నిమిషములలో ఈ ప్రశ్నపత్రమును తెరిచ తెలిపిన అంశాను తప్పనిసుగా ప్రచురాస్కోండి.

(i) ఈ ప్రశ్న పత్రమును చూడానికి కనర్సేజి అంశం ఉన్న కాగితపు సీలను చెంచండి. ప్రైకర్ సీలులేని మరియు ఇదినరకే తెరిచి ఉన్న ప్రశ్నపత్రమును మీరు అంగీకరించడండు.

(ii) ఇచ్చు పేజి పై ముద్దించిన సమాచారం ఈ ప్రశ్నపత్రములోని పేజీల సంఖ్యను పురియు ప్రశ్నల సంఖ్యలో ప్రశ్నలు లేకపోవు లేదా నిపుణితి కాకపోవు లేదా ప్రశ్నల క్రమపద్ధతిలో లేకపోవు లేదా ప్రశ్నల తేలుబుటు చెంచి పేస్పురాతిష్ఠాని ప్రశ్న పత్రాన్ని వెంచే మొరటి ఇదు ప్రశ్నల స్వాచ్ఛకుని తిథి కాబేచీ దానికి బటులూ సిగ్గా ఉన్న ప్రశ్నపత్రాన్ని స్కోర్ కింది. తప్పనించరం ప్రశ్నపత్రము మార్కుల బదు అదనపు సమయం ఇష్టబడదు.

(iii) పై వీఠంగా సరిచుటకొన్న త్వరాత ప్రశ్నాంతు సంఖ్యలు OMR పత్రము పై అనేధంగా OMR పత్రమునించును ఈ ప్రశ్నపత్రములోని ప్రశ్నలుగా కింద తెలిపిన విధంగా OMR పత్రములో ప్రతి ప్రశ్న సంఖ్యకు ఇష్టబడిన నాలగు వ్యతాల్స్ స్థలాని ప్రతిస్థానించను సూచించే వ్యతాన్ని బాల్ పాయింల్ పేన్టో కింద తెలిపిన విధంగా పూరించాలి.

**ఉచచరణ :** (A) (B) (C) (D)

(C) నైన ప్రతిస్థానిందన అయితే

5. ప్రశ్నలకు ప్రతిస్థానిందనలను ఈ ప్రశ్నపత్రములో ఇష్టబడిన వ్యతాల్స్ నైన ప్రారంచి గుర్తించాలి. అలాకాక సమాధాన పత్రంపై లోక చేటి గుర్తించి మీ ప్రతిస్థానిందన మూల్యకండన చేయబడదు.

6. ప్రశ్న పత్రము లోప ఇచ్చిన నూచనలను జాగ్రత్తగా చదండి.

7. చిత్రపతిని ప్రశ్నపత్రము చివర ఇచ్చిన భాజీస్టలములో చేయాలి.

8. OMR పత్రము పై నీరీతి ప్రాంతంలో సూచించలనిన నివిరాలు తెల్పించి ఇతర ప్రాంతంలో మీ గుర్తిపును తెలిపి విధంగా మీ సెరిపు రూలుగు కొని లేదా ఇతర చేపాలును పెట్టడం గానీ చేసినట్లులుతే మీ అన్నదతు మీరే బాధ్యతారూతు.

9. పచ్చి పూర్పులును తర్వాత మీ OMR పత్రాన్ని తప్పనిసిగించి పచ్చి పూర్పుకుడికి ఇశ్వాలి. వాటిని సరీశ్శగిది బయలుకు తీసుకుచెంచుకూడదు. పచ్చి పూర్పులును తరువాత అభ్యర్థులు ప్రశ్న పత్రాన్ని, OMR పత్రం యొక్క కార్బ్ ను కావేని తీసుకుచెంచు.

10. నీలి/స్లూ రుగు బట పాయింల్ పేన్ మార్కుమే ఉపయాగించాలి.

11. లగింఫిమ్ చేచుట్టు, క్యాలిక్యూలేటర్లు, ఎలక్ట్రానిక్ పరికాలు మొదలగుని పరిష్కారదిలో ఉపయాగించడం నిషేధం.

12. తప్ప సమాధానాలకు మార్కు, ల తగిపు లేదు.





## Psychology

### Paper – III

1. The endocrine activity is regulated by

- Cerebellum
- Hypothalamus
- Thalamus
- Brain stem

(A) 1, 2, 3 and 4  
(B) 1 only  
(C) 3 only  
(D) 2 and 4 only

2. Which of the following statements about pituitary hormones is not correct ?

(A) The hormone called somatotropin or growth hormone determines the growth and height of the individual  
(B) The hormone called pituitary regulates blood pressure and controls activation of smooth muscles  
(C) The trophic hormones exercise control over and regulates functions of other endocrine glands  
(D) The posterior hormones is called the master hormone as it controls the function of all other hormones

3. Match the following :

List – I	List – II
1. Thalamus	A. Centre of reflex action
2. Hypothalamus	B. Vital centre of the brain
3. Spinal cord	C. Indispensable to life
4. Medulla Oblongata	D. Switch board

(A) 1C 2D 3A 4B  
(B) 2C 3D 4A 1B  
(C) 1A 2B 3C 4D  
(D) 1B 2C 3D 4A

4. The behaviour motivated by the need for varied, novel and complex sensations and experiences

(A) Subliminal perception  
(B) Sensation seeking  
(C) Sensory adaptation  
(D) Sensory deprivation

5. The minimum intensity of the stimulus that evokes the response 50 percent of the time is termed as

- Differential threshold
- Terminal threshold
- Absolute threshold
- Point of subjective equality

(A) 1, 2 and 3  
(B) 2, 3 and 4  
(C) 3 only  
(D) 4 only

6. **Assertion A :** An African tribe “zulu” are not susceptible to the Muller-Lyer illusion

**Reason R :** Zulus live in a world of open spaces and curves

(A) A is correct and B is wrong  
(B) A is wrong and B is correct  
(C) A and R are correct and R explains A  
(D) A and R are correct but R is not a correct explanation for A



7. Identify the correct order of the basic processes involved in observational learning

(A) Attention, Reproduction and Retention  
(B) Retention, Attention and Reproduction  
(C) Attention, Retention and Reproduction  
(D) Reproduction, Retention and Attention

8. Match **List – I** with **List – II**

A. Signal detection	1. Pre existing theory
B. Subliminal perception	2. Culture and perception
C. Perceptual set	3. Below absolute threshold
D. Carpentered world	4. No absolute threshold exists

<b>A</b>	<b>B</b>	<b>C</b>	<b>D</b>
(A) 1	2	3	4
(B) 4	3	1	2
(C) 2	4	1	3
(D) 3	1	2	4

9. Child uses abusive language, father decides, on the days when the son use abusive language, he will not be given sweets. Which one of the following procedures is used by the father ?

(A) systematic desensitization  
(B) punishment  
(C) negative reinforcement  
(D) positive reinforcement

10. Learning occurs when a person observes some one's else behaviour is also called as

1. imitation
2. modeling
3. insight
4. conditioning

(A) 1 only  
(B) 1 and 2  
(C) 2 and 3  
(D) 3 and 4

11. **Assertion A :** Students often claim that reduced learning efficiency is due to the delay in returning the test papers by teachers.

**Reason R :** If there is a long period of time between response and reinforcement, learning efficiency will diminish considerably.

(A) A is correct and R is wrong  
(B) A is wrong and R is correct  
(C) A and R are correct and R is the correct explanation for A  
(D) A and R are correct and R is not a correct explanation for A

12. Arrange the following types of memory according to time frames

(A) working memory, sensory memory and long term memory  
(B) long term memory, sensory memory and working memory  
(C) sensory memory, working memory and long term memory  
(D) working memory, episodic memory and sensory memory



**13. Match List – I with List – II**

A. Hull	1. Time interval
B. Tolman	2. Reciprocal determinism
C. Skinner	3. Reaction potential
D. Bandura	4. Sign-Gestalt

<b>A</b>	<b>B</b>	<b>C</b>	<b>D</b>
(A) 1	2	4	3
(B) 2	1	3	4
(C) 4	3	2	1
(D) 3	4	1	2

**14. The phenomenon which refers to the improvement of recall when physiological or emotional conditions are the same as they were at the time of learning.**

- (A) Flash bulb memory
- (B) State - Dependent memory
- (C) Working memory
- (D) Chunking

**15. Which of the following are not enhanced in STM ?**

- 1. Chunking
- 2. Flash bulb experiences
- 3. Eidetic imagery

- (A) 1, 2 and 3
- (B) 1 and 3
- (C) 2 and 3
- (D) 1 and 2

**16. Assertion A :** Impairment at any point in the memory circuit produces deficits in memory.

**Reason R :** Memories are not stored in a specific location in the Brain

- (A) A is correct and R is wrong
- (B) A is wrong and R is correct
- (C) Both A and R are correct and R is not an explanation for A
- (D) Both A and R are correct and R explains A

**17. Identify the sequence involved in language development**

- (A) Lexeme, Morphemes, Phoneme
- (B) Morphemes, Lexeme, Phoneme
- (C) Lexeme, Phoneme and Morphemes
- (D) Phoneme, Morphemes, Lexeme

**18. Match List – I with List – II**

A. Atkinson and Shiffrin	1. Levels of processing
B. Tulving	2. Types of long term memory
C. Craik and Lockhart	3. Network model
D. Shanks	4. Information processing model

<b>A</b>	<b>B</b>	<b>C</b>	<b>D</b>
(A) 4	2	1	3
(B) 1	2	3	4
(C) 3	4	2	1
(D) 2	3	4	1



**23. Match List – I with List – II**

A. Convergent thinking	1. Knowledge of the practical aspects of using language
B. Incubation	2. Seeking a known solution to a problem
C. Mental set	3. Tendency to stick to strategies or solutions that have worked in the past
D. Pragmatics	4. Problem bearing worked on subconscious level

	<b>A</b>	<b>B</b>	<b>C</b>	<b>D</b>
(A)	1	2	4	3
(B)	2	4	3	1
(C)	3	1	2	4
(D)	4	3	1	2

24. The Theory which says that an individual is constantly in a state of activity, rather than a state of equilibrium or rest

- (A) Expectancy - value theory
- (B) Horner's theory
- (C) Raynor - Entin approach
- (D) Dynamics-of-action theory



**25.** Facial expression of certain primary emotions include

1. Innate
2. Learned
3. Derived from experiences

(A) 1, 2 and 3  
(B) 1 only  
(C) 2 and 3 only  
(D) 1 and 3 only

**26. Assertion A :** Individuals are motivated to discover the underlying causes of behaviour.

**Reason R :** Effort is under a person's control and he is amenable to change.

(A) Both A and R are correct  
(B) Both A and R are correct and R is an explanation for A  
(C) Both A and R are not correct  
(D) Both A and R are correct but R is not a correct explanation for A

**27.** Identify the appropriate sequence according to Guilford model of human intellect

(A) Products, contents, operations  
(B) Operations, contents, products  
(C) Contents, products, operations  
(D) Contents, operations, products

**28.** Match the terms with their definition

1.	General adaptation syndrome
2.	Social Readjustment Rating Scale
3.	Adrenocorticotropic hormone (ACTH)
4.	Taylor's manifest anxiety Scale
A.	Measures the impact of readjustment to 43 major life events
B.	Substance released by hypothalamus that stimulates pituitary gland
C.	Series of bodily reactions common to all stress
D.	A test used to select subjects high and low in anxiety

1	2	3	4
(A)	A	B	C
(B)	B	C	D
(C)	C	A	B
(D)	D	A	C

**29.** Jensen study involves comparison of

(A) Siblings and Fraternal twins  
(B) Identical and Fraternal twins  
(C) Peer groups  
(D) Blacks and whites

**30.** The components of emotional intelligence include

1. Perception, affection and expression of emotions
2. recognition, expression and control of emotions
3. Temperament, recognition and expression of emotion
4. Intelligence, recognition and control of emotions

(A) 1, 2, 3 and 4      (B) 4 only  
(C) 2 only      (D) 1 and 3 only





**37.** Identify the stages in Alcohol dependence

- (A) Social drinking, habitual drinking, Bingeing and addiction
- (B) Habitual drinking, social drinking, addiction and Bingeing
- (C) Bingeing, social drinking, addiction and habitual drinking
- (D) Social drinking, Bingeing, habitual drinking and addiction

**38.** Match the following :

1. Rogers	A. MBTI
2. Bandura	B. TAT
3. Myers-Briggs	C. Positive regard
4. Murray	D. Modelling

1	2	3	4
(A) A	B	C	D
(B) B	C	D	A
(C) C	D	A	B
(D) D	A	B	C

**39.** Which is not of the best way for knowing discrimination index ?

- (A) Item-total correlation
- (B) ANOVA
- (C) t-ratio
- (D) Coefficient of concordance

**40.** The multiple regression equation is mainly used for

- 1. analysis
- 2. prediction
- 3. factor loading

- (A) 1, 2 and 3
- (B) 1 and 2
- (C) 1 and 3
- (D) 2 and 3

**41. Assertion A :** Human behaviour is an outcome of an interaction of several factors

**Reason R :** Factor analysis is a technique to establish relationships between groups of variables

- (A) A is correct and R is wrong
- (B) A is wrong and R is correct
- (C) A and R are correct and R is not an explanation for R
- (D) A and R are correct and R is an explanation for A

**42.** Match the following keeping in view the context

1. Proximity error	A. Illusion
2. Movement error	B. Multiple choice items
3. Error of anticipation	C. Rating scale
4. Order effect	D. Method of limits

1	2	3	4
(A) B	C	D	A
(B) C	A	D	B
(C) A	B	C	D
(D) D	A	C	B

**43.** In which of the following do you find errors of habituation and anticipation ?

- (A) Method of average error
- (B) Method of minimal changes
- (C) Method of constant stimuli
- (D) Method of pair comparison



**44.** Discriminant validity is called

1. When test correlated from expected referents
2. When a test is able to differentiate in different expected criteria
3. When a test is not correlated with their expected referents

(A) 1 only (B) 2 only  
(C) 3 only (D) 1, 2 and 3

**45. Assertion A :** Alcoholics have a physiological and psychological dependence on alcohol

**Reason R :** Alcohol abuse is a learned behaviour and can be unlearned

(A) A and R are correct  
(B) A and R are wrong  
(C) A and R are correct and R is an explanation for A  
(D) A and R are correct but R is not an explanation for A

**46.** Match the terms with their definition

1. Case study	A. Extraneous variable
2. Unstructured interview	B. A research to establish cause of some event
3. Quasi experimental design	C. A descriptive research that derives inferences, conclusions and generalizations
4. Controlled variable	D. Facilitates insight into a particular situation in the early stage of investigation

1    2    3    4

(A) A    B    C    D  
(B) B    C    D    A  
(C) C    D    B    A  
(D) D    A    C    B

Question 47 – 50 are based on the paragraph. Read the paragraph.

Both genetics and learning are involved in the acquisition and modification of behaviour. Neither alone can account for the relatively simple learning that takes place in the animal laboratory or the vast repertoire of behaviours that humans acquire over a life time. Learning is clearly both an important process and a complex one. It is most basically a set of mechanisms that have evolved over the course of genetic history to allow us to adopt to environmental conditions by acquiring new behaviours and modifying old ones.

47. In which of the following genetics and learning are involved ?

1. Animal laboratory
2. Acquisition of behaviour
3. Modification of behaviour
4. Environment

(A) 1, 2, 3 and 4  
(B) 1 and 3  
(C) 2 and 4  
(D) 2 and 3

48. The mechanisms evolved over the course of genetic history has allowed us

1. To adopt environmental conditions
2. To acquire new behaviours
3. To modify old behaviours
4. To change our life styles

(A) 1, 2, 3 and 4  
(B) 1, 2 and 3  
(C) 2 and 4 only  
(D) 1 and 2 only



49. Which is considered as most important in human learning ?

1. Curiosity
2. Reinforcement
3. Knowledge of results
4. Level of aspiration

(A) 1, 2 and 3  
(B) 1, 3 and 4  
(C) 2, 3 and 4  
(D) 1, 2 and 4

50. The fundamental property of learning is that it

(A) Modifies some stimulus-response relations  
(B) Promotes physical maturation  
(C) Requires perceptual skills  
(D) Modifies human behaviour

51. A social psychologist would attempt to explain an individual's behaviour in terms of \_\_\_\_\_

(A) individual differences in personality  
(B) the influence of past events  
(C) the influence of other people  
(D) the interaction of heredity and environment

52. Match the following :

1. Sociogram	A. Likert
2. Social distance	B. Festinger
3. Cognitive dissonance	C. Moreno
4. Semantic differential	D. Bogardus

1      2      3      4

(A) C    D    B    A  
(B) B    C    D    A  
(C) A    B    C    D  
(D) D    C    A    B

53. **Assertion (A) :** Children's gender development occurs through observation and imitation of gender related behaviour

**Reason (R) :** Through rewards and punishments, children experience and learn gender appropriate and gender inappropriate behaviour

(A) A and R are false  
(B) A and R are true but R is not the correct explanation  
(C) A is true but R is false  
(D) A and R are true and R is the correct explanation for A

54. Identify the correct order of sequence in the manifestation of attitudes

1. Emotional
2. Behavioural
3. Cognitive

**Codes :**

(A) 3, 2, 1  
(B) 1, 2, 3  
(C) 3, 1, 2  
(D) 1, 3, 2

55. The stage proposed by Piaget in which conceptualization and prelogical reasoning develops

(A) Sensori-motor stage  
(B) Pre-operational stage  
(C) Concrete operational stage  
(D) Formal operational stage



56. Which of the following make a communicator more persuasive ?

1. Credibility
2. Physical Attractiveness
3. Lack of vested interest
4. Similarity to the target audience

**Codes :**

(A) 1, 2 and 3  
(B) 2, 3 and 4  
(C) 1, 2 and 4  
(D) 1, 3 and 4

57. The stages of moral development are

1. Pre moral stage
2. Conventional conformity
3. Self – accepted values

(A) 1, 2 and 3  
(B) 1 and 2  
(C) 2 and 3  
(D) 1 and 3

58. Match **List I** with **List II**

A. Critical period	1. Typical behaviour for children of various ages
B. Maturation	2. Ability to learn a behaviour
C. Readiness	3. The period where the child can learn a behaviour or not learn later
D. Developmental scales	4. Gradual unholding of inherent traits

	<b>A</b>	<b>B</b>	<b>C</b>	<b>D</b>
(A)	3	4	2	1
(B)	2	3	1	4
(C)	4	2	3	1
(D)	1	2	4	3

59. **Assertion A :** Children adopt values that may differ significantly from those held by the parents

**Reason R :** The continued influence and interaction with age mates assumes greater importance in determining the older child's values

(A) A is correct and R is wrong  
(B) A is incorrect and R is correct  
(C) A and R are incorrect  
(D) A and R are correct and R is an explanation for A

60. Identify the correct sequence of cut-off points for post natal development

(A) Adulthood, Childhood, Adolescence and Infancy  
(B) Infancy, Adolescence, Adulthood and Childhood  
(C) Infancy, Childhood, Adolescence and Adulthood  
(D) Childhood, Adulthood, Adolescence and Infancy

61. Motivation could be described as

(A) An instinctual response to a need  
(B) A modifier of behaviour  
(C) An acquired response to a need  
(D) An energizer of behaviour



**62.** Unconditional acceptance of person is the essence of

1. Psychoanalytical approach
2. Behaviouristic approach
3. Rogerian approach
4. Counsellor centred approach

(A) 1, 2, 3 and 4  
(B) 2 and 3 only  
(C) 3 only  
(D) 4 only

**63.** Match the following :

1. Galton	A. Stanford-Binet
2. Alfred Binet	B. General mental capacity
3. Lewis Terman	C. Hereditary genius
4. Spearman	D. Mental capacity develops with age

1    2    3    4

(A) C    D    A    B  
(B) D    C    B    A  
(C) A    B    C    D  
(D) B    C    D    A

**64.** Developing a detailed description of the tasks involved in a job and ascertaining the knowledge skills and abilities necessary for an employee to perform the job successfully

(A) Assessment  
(B) Job analysis  
(C) Job satisfaction  
(D) Job enrichment

**65.** McClelland focused on these needs select the ones he proposed which explain motivation

1. Need for achievement
2. Need for power
3. Need for affiliation

(A) 1 only  
(B) 1 and 2 only  
(C) 2 and 3 only  
(D) 1, 2 and 3

**66.** Match **List I** with **List II**

A. Flanagan	1. Structure and process of organisation
B. Moreno	2. Activity analysis
C. Jerkins	3. Sociogram
D. Viteles	4. Nominating Technique

A    B    C    D

(A) 4    1    2    3  
(B) 3    2    1    4  
(C) 1    4    3    2  
(D) 2    3    4    1



**67. Assertion A :** Leaders establish a special relationship with a small group of their followers who make up the in-group

**Reason R :** Leaders tend to choose in-group members because they have attitude and personality characteristics that are similar to him

(A) A is correct and R is wrong  
(B) A is wrong and R is correct  
(C) Both A and R are wrong  
(D) Both A and R are correct and R is an explanation for A

**68.** The extreme form of \_\_\_\_\_ is marked by an endless stream of talk that runs from one topic to another, a total lack of inhibition in relationships, and intense activity

(A) Conversion reaction  
(B) Disorganized schizophrenia  
(C) Mania  
(D) Antisocial personality

**69.** Which of the following are characteristics of schizophrenia ?

1. Multiple personality
2. Thought disorders
3. Delusions
4. Hallucinations

**Codes :**

(A) 1, 2 and 3  
(B) 1, 3 and 4  
(C) 2, 3 and 4  
(D) 1, 2 and 4

**70. Match the following :**

1. Antianxiety drug	A. Catharsis
2. Severe depression	B. Valium
3. Emotional release	C. Token Economy
4. Positive Reinforcement	D. Lithium

1      2      3      4

(A) A    C    B    D  
(B) B    D    A    C  
(C) C    A    D    B  
(D) D    B    C    A

**71. Assertion (A) :** Play therapy may help the child to overcome the problem at hand

**Reason (R) :** Play may serve as a release of tensions and anxieties that otherwise might not be expressed

(A) A is false but R is true  
(B) Both A and B are true but R is not the correct explanation  
(C) A is true but R is false  
(D) Both A and R are true and R is the correct explanation of A



72. Identify the effective sequence of non-verbal communication to behave assertively

1. Adequate eye contact
2. Serious requests with a serious face
3. Stand up straight to convey seriousness
4. Speak clearly

**Codes :**

(A) 4, 3, 2, 1	(B) 3, 2, 1, 4
(C) 2, 3, 4, 1	(D) 1, 2, 3, 4

**Q. No. 73 to 75** are based on the following passage :

Development is a pattern of movement or change that occurs throughout the life span. Development involves the interplay of biological, cognitive and socio emotional processes. Development is influenced by the interaction of maturation and experience. The debate over the role of maturation and experience is another version of the nature-nurture controversy. Development may be described as either continuous (gradual, cumulative change) or discontinuous (an abrupt sequence of stage). Whether the development is determined more by earlier experiences or later experiences is a hotly debated issue.

73. The inability to distinguish between one's perspective and someone else's perspective is

- (A) Conservation
- (B) Egocentrism
- (C) Concrete operational thought
- (D) Assimilation

74. Development is always described as

1. Gradual
2. Cumulative
3. Abrupt
4. Accidental

(A) 1, 2, 3 and 4  
(B) 1 and 2 only  
(C) 3 and 4 only  
(D) 2 and 4 only

75. The most hotly debated issue with regard to development is

1. It is determined more by earlier experiences
2. It is determined more by later experiences
3. It is determined more by physical growth
4. It is determined more by Muscular strength

(A) 1, 3 and 4  
(B) 1, 2 and 3  
(C) 1 and 2  
(D) 3 and 4